



CALL FOR FOOD AND MERCHANDISE VENDING PARTNERS



LIVE BETTER THROUGH SPORT

CALL FOR PARTNERS IN THE FOLLOWING AREAS:

Objectives

- To provide food (Ready to eat meal – halal & Non-halal option, Ice cream, Snacks) and/or Merchandise
 - *Food options highly preferred to have Healthier Choice Symbol
- To promote the use of ActiveWallet & Cashless payment mode
- Partnership period, commencement Q4 CY2020 :
(a) 1 year, with an option to extend another 1 year



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1. Business Model Proposal

- Partners shall submit business model proposal, taking into consideration of the following models:
 - **Option A: Co-investment, Partnership Model**
e.g. Profit-sharing, co-branding in marketing and any other initiatives deem fit
 - **Option B: Other Business proposals**
e.g. Vending Café with Lifestyle partner(s) and any other initiatives deem fit



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2. Business Requirements

- Active Wallet payment must be integrated into all vending machines at Sport SG facilities (additional bonus for enabling ActiveWallet on vending machines outside of Sport SG facilities)
- In the move towards a cashless society, only cashless vending machines are only allowed in Sport SG facilities

SportSG reserves the absolute right and discretion to award the partnership in whole or in part to one or more partners



For any further enquiries, please feel free to contact

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Closing date of submission of proposal :

24 JUL 2020